

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

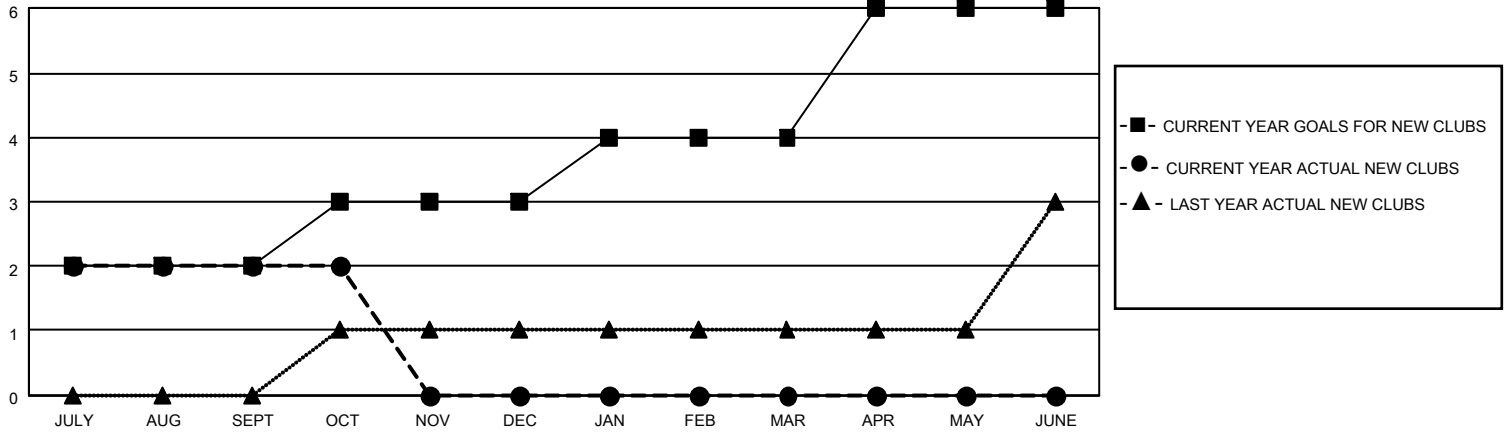
District 318 E

Results as of: 10/31/2020

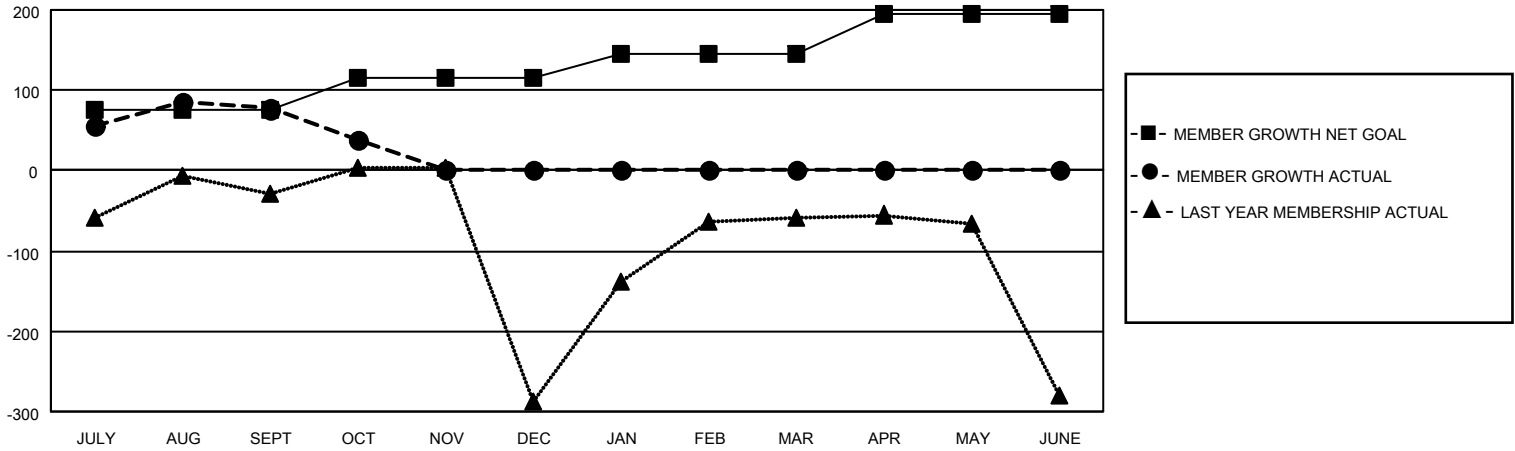
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 2 | 2 | 0 |
| OCT/NOV/DEC | 1 | 0 | 0 |
| JAN/FEB/MAR | 1 | 0 | 0 |
| APR/MAY/JUNE | 2 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 75 | 196 | 112 |
| OCT/NOV/DEC | 40 | 19 | 52 |
| JAN/FEB/MAR | 30 | 0 | 0 |
| APR/MAY/JUNE | 50 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|---|---|--|----------------|---|-------|-----|--------------|------------|--|--|---------------------------|-------|---------------------------------|-------|
| DROPPED CLUBS: 0 | 40 CLUBS OF 143 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 4,452 (79.03%)</p> <p>FEMALE 1,181 (20.97%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">8</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">156</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">164</td></tr> </table> | DECEASED | 8 | CLUB CANCELLED | 0 | OTHER | 156 | TOTAL | 164 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">2,210</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">1,155</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 2,210 | FAMILY MEMBERS PAYING HALF DUES | 1,155 |
| DECEASED | 8 | | | | | | | | | | | | | |
| CLUB CANCELLED | 0 | | | | | | | | | | | | | |
| OTHER | 156 | | | | | | | | | | | | | |
| TOTAL | 164 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 2,210 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 1,155 | | | | | | | | | | | | | |